

Proposed Sole Source Purchase Form

For all proposed sole source requirements equal to or greater than \$20,000.00, the Requester is to complete this form to support the sole source nature of the requirement and submit to the Purchasing Department with the requisition.

Additionally, pursuant to New Mexico Procurement law, the ENMU-R Purchasing Department is required to post all proposed sole source requirements greater than the Formal Bid limit on the ENMU-R Sunshine portal for 30 days prior to purchase of goods or services (additional pages may be attached, if necessary).

1. GENERAL INFORMATION.

Date of Request: 10/14/14

Name of Requester: Marc Nason Title: Interim Program Director

Department: EMS Contact Information (Phone/email): 575-624-7076 / marc.nason@roswell.enmu.edu

Proposed Vendor: Laerdal Medical Corporation

Estimated Dollar Amount: \$ 111,850.57 (Attach vendor quote/proposal, if available)

Description of goods/services to be acquired:

Laerdal SimMan 3G Manikin and Accessories. SimMan 3G VaulePlus Platinum (5 yr.) package which covers installation, extended warranty, preventative maintenance, and on-site loaner equipment.

Reason for Purchase:

Equipment will provide cutting edge and necessary training opportunities to the students in the EMS program. The funds for the purchase of the equipment have been provided by the State of New Mexico.

2. Basis for Sole Source Purchase. Choose applicable box(es) and provide additional information.

A. Proprietary item, technology, service, only available from the proposed vendor (describe proprietary component).

Laerdal Medical Corporation is the only manufacturer and/or distributor of the SimMan 3G.

B. Compatibility requirement with existing item, technology, service (describe proprietary component).

The ENMU-R EMS program uses Laerdal manikins exclusively for student training and currently uses one other Laerdal SimMan 3G

- C. Renewal of support/maintenance/subscription of software, technology or other intellectual property (provide description).

- D. Other basis for Sole Source (provide description).

3. Supplemental details; provide additional information as requested below:

- A. Describe in detail the unique capabilities of the proposed vendor's goods/services and/or personnel performing the work and why this constitutes the only source. Focus on what is unique about the goods/services and why no other vendor could meet your needs.


The SimMan 3G is a high fidelity, interactive patient care training manikin that provides students with training and skills practice that could otherwise only be completed on or with live patients. There is no other training manikins currently available in the industry that provides for the wide range of abilities, interactions, and skills that the SimMan 3G offers. Laerdal Medical Corporation is the only manufacturer and distributor of this equipment.

- B. Describe the due diligence made to locate other possible sources including communications with other universities, communications with similar providers, web searches, yellow page searches, review of advertisements and trade publications, etc.

Within the medical simulation marketplace, there are no other suitable alternatives available that provide the scope and breadth of available functions or uses as that of the SimMan 3G. Laerdal simulation manikins are considered the industry standard for this type of training and are used at the majority of the other EMS training institutions throughout the state of New Mexico.

- C. List the other vendors who were contacted. Describe the specs/qualifications/criteria that the other vendors were unable to satisfy.

No other vendors were contacted as only Laerdal can meet the ENMU-R training requirements with the SimMan 3G simulator; additionally, the legislative funding provided states "purchase, install, and equip SimMan 3G Simulator".


Requester Signature


Date