

Proposed Sole Source Purchase Form

For all proposed sole source requirements equal to or greater than \$20,000.00, the Requester is to complete this form to support the sole source nature of the requirement and submit to the Purchasing Department with the requisition.

Additionally, pursuant to New Mexico Procurement Law, the ENMU-Roswell Purchasing Department is required to post all proposed sole source requirements greater than the Formal Bid Limit on the ENMU-Roswell Sunshine Portal for 30 days prior to purchase of goods or services (additional pages may be attached, if necessary).

1. GENERAL INFORMATION.

Date of request: 10/11/2019

Name of Requester: Jesse Davis **Title:** EMS Program Director

Department: EMS

Contact Information (phone/email): 575-624-7076
Jesse.davis@roswell.enmu.edu

Proposed Vendor: iSimulate

Estimated Dollar Amount: \$31,665.00

Term of Contract: One Time Purchase

Description of goods/services to be acquired:

3 REALTi 360 RREALTi 360PL simulated monitors with REALTi 360 CPR Module and REALTi 360 multi-screen module for Zoll X and Physio Control Life Pack 15 monitor screens.

Reason for Purchase:

To update Cardiac Monitor training devices in the Paramedic Program to meet current standards of practice to meet accreditation guidelines. These devices have multi-screen functionality to allow the students access to various brands and types of monitors.

2. BASIS FOR SOLE SOURCE PURCHASE (Choose applicable box(es) and provide additional information).

A. Proprietary item, technology, service, only available from the proposed vendor (describe propriety component).

iSimulate is the only manufacturer and seller of this device and technology for EMS Education. The Auris and REALTi cannot be purchased through any other vendor and there are no other similar products available on the market.

B. Compatibility requirement with existing item, technology, service (describe proprietary component).

C. Renewal of support/maintenance/subscription of software, technology or other intellectual property (provide description)

iSimulate offers free lifetime updates to all of their software. As trends change and science evolves in Emergency Medicine, these updates will be pushed to the training systems at no additional charge. This will prevent the EMS Program from having to purchase new Cardiac Monitors every 5 to 10 years as technology changes.

D. Other basis for Sole Source (provide description).

Not only does the REALTi interface technology have multiple cardiac monitor screens amongst the different cardiac monitor manufacturers used in clinical practice currently, it also has a ventilator screen allowing students the opportunity to learn vent management and set up, also alleviating the requirement to purchase additional equipment.

3. SUPPLEMENTAL DETAILS (Provide additional information as requested below)

A. Describe in detail the unique capabilities of the proposed vendor's goods/services and/or personnel performing the work and why this constitutes the only source. Focus on what is unique about the goods/services and why no other vendor could meet your needs.

There is no other vendor that provides this technology that has multiple user interfaces to match the current models of cardiac monitors and ventilators used in clinical practice. This device can be setup to match a Zoll X series monitor, Lifepack 15 module, or Phillips MRX monitor.

The REALTi ALSi acts as a fully featured multiple parameter monitor, AED, and defibrillators. It allows hi fidelity simulation even with low fidelity equipment when needed. It also provides wireless video streaming, dynamic 12 lead EKG's , and mimics proprietary monitors and defibrillators. Also due to its simulation component, it is a much safer option than students practicing with real devices that can deliver actual electricity charges.

The AURis allows for heart, lung, and bowel sounds to be simulated using just a training stethoscope. It is also very portable and mobile for our various training sites.

B. Describe the due diligence made to locate other possible sources including communications with other universities, communications with similar providers, web searches, yellow page searches, review of advertisements and trade publications, etc.

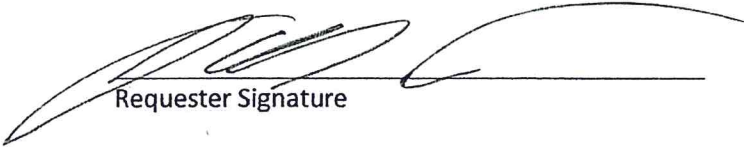
I have reached out to multiple vendors that create simulation equipment, contacted vendors while at conferences, performed internet searches, and spoke to other EMS Education Programs, there is no other technology on the market that has all of the described components.

C. List the other vendors who were contacted. Describe the specs/qualifications/criteria that the other vendors were unable to satisfy.

DiaMed USA
Physio-control
NASCO

Specific Parameters

ALSi with REALTi technology
CPR Module
Multi monitor interface
Ventilator Screen and interface
Free lifetime updates



Requester Signature

10/11/19
Date